

**ORANI WATER DISTRICT  
APPROVED BUDGET  
FY 2013**

# BUDGET FOR THE YEAR 2013

**HIGHLIGHTS :**

1. The minimum water rate of the District will remain at P 135.00 while the commodity charge will also be the same to wit:

|                   |            |          |
|-------------------|------------|----------|
| Minimum           | 10 cu.m.   | P 135.00 |
| Commodity charges | 11-20 cu.m | 14.25    |
|                   | 21-30 cu.m | 15.50    |
|                   | 31-40 cu.m | 17.00    |
|                   | 40-up cu.m | 18.50    |

2. The target On-time payment and Collection efficiency levels are 74 % and 98 % respectively;
3. We are projecting to have an additional 411 service connections by the end of the year producing a total of 8,121 connections;
4. The estimated average total monthly sales will be P 3.5 MM and its sum will reach P 43.00 MM at end of the year.
5. The monthly collection average is expected to be P 3.5 MM giving a total year end collection of P 42.9 MM
6. The total gross income for 2013 will be P 43.00 MM with P 34.3 MM Personal Services, Maintenance and Other Operating Expenses (MOOE) including Depreciation and Interest resulting to a Net Income level of P 4.4 MM;
7. For 2013 , The Capital Outlay/ Property Plant & Equipment budget will be P 4.75 MM. Majority of this will be used for the land improvement of pumping station, acquisition of lots for watershed & booster pump tank lots, purchase & installation of SCADA backbones link, acquisition of new motor vehicle & meter reading devices and repainting of entire office building.
8. The average debt service payment to LWUA will be P 73,995.00 per month.
9. The budget for fund reserves which is pegged at 3% of monthly water sale collection will be maintained;
10. In summary, the proposed 2013 budget is comprised of;

|                   |                                      |
|-------------------|--------------------------------------|
| PERSONAL SERVICES | P 21,435,149.00                      |
| MOOE              | 16,720,000.00                        |
| CAPITAL OUTLAY    | 4,750,000.00                         |
| ACCOUNTS PAYABLE  | 1,632,000.00                         |
| DEBT SERVICE      | 887,940.00                           |
| CASH RESERVES     | 500,000.00                           |
| <b>TOTAL</b>      | <b><u><u>P 45,925,089.00</u></u></b> |

Prepared by:

*C. D. Buenaventura Jr.*  
**C. D. BUENAVENTURA JR.**  
 Admin Division Manager

Recommended by:

*Benigno P. Andres*  
**BENIGNO P. ANDRES, CESE**  
 General Manager

Approved for the Board by:

*Edmund L. Castaneda*  
**EDMUND L. CASTANEDA, DVM**  
 Chairman

*D. Pambol*  
  
*1/16*  
  
*Raymond J. Fernandez*

# ASSUMPTIONS FOR 2013

**1. Water Rate:**

Minimun  
Charge

| Classification   | 1st 10 cu.m. | 11-20 cu.m. | 21-30 cu.m. | 31-40 cu.m. | 41-up cu.m. |
|------------------|--------------|-------------|-------------|-------------|-------------|
| Residential/Govt | P 135.00     | P 14.25     | P 15.50     | P 17.00     | P 18.50     |
| Commercial A     | P 236.25     | P 24.90     | P 27.10     | P 29.75     | P 32.35     |
| B                | P 202.50     | P 21.35     | P 23.25     | P 25.50     | P 27.75     |
| Industrial       | P 270.00     | P 28.50     | P 31.00     | P 34.00     | P 37.00     |
| Bulk/Wholesale   | P 405.00     | P 42.75     | P 46.50     | P 51.00     | P 55.50     |

- 2. On -Payment /Collection 74%
- 3. Collection Efficiency 98%
- 4. Projected Montly Average Increase in New Connection 35 per month
- 5. Montly Average Meter Billed per Connection 20 cu.m

**6. Misc. Service Revenues**

**a) Fees & Charges**

|     |                                    |   |          |
|-----|------------------------------------|---|----------|
| a.1 | Application Fee                    | P | 180.00   |
| a.2 | Meter Maintenance for New Connecti |   | 240.00   |
| a.3 | Service Installation fee           |   | 1,580.00 |
|     | Total                              | P | 2,000.00 |

b) Reconnection Fee P 220.00

7. Average Sales for New Connection Materials P 2,000.00

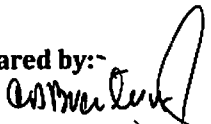
**8. Mark-up on Sales on Materials**

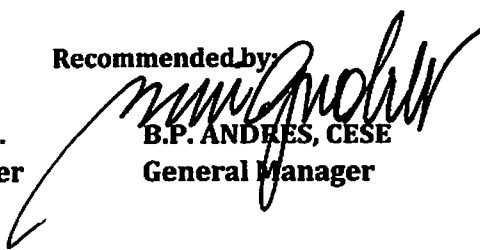
- 8.1 Locally-sourced: 5% + 12% VAT
- 8.2 Manila-sourced: 25%+ 12% VAT

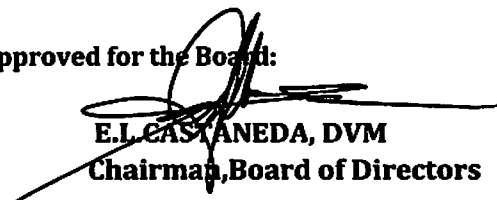
10 - 236.25  
10 x 24.90 = 249

485.15

E. J. de la Cruz  
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Prepared by:-  
  
C.D. BUENAVENTURA, JR.  
Admin. Division Manager

Recommended by:  
  
B.P. ANDRES, CESE  
General Manager

Approved for the Board:  
  
E.I. CASTANEDA, DVM  
Chairman, Board of Directors

**ORANI WATER DISTRICT  
COMPARATIVE CASH FLOWS**

**Cashflows from Operating Activities**

|                                      | Actual<br>2012       | Proposed Budget<br>2013 | Amount              | Percentage  |
|--------------------------------------|----------------------|-------------------------|---------------------|-------------|
|                                      | P                    | P                       | P                   | %           |
| <b>Cash Inflows</b>                  |                      |                         |                     |             |
| Collections from Water Works Sytem   | 39,177,500.00        | 42,813,796.00           | 3,636,296.00        | 9.28        |
| Collection of Other Bussiness Income | 88,519.00            | 120,000.00              | 31,481.00           | 35.56       |
| Interest Earned from Bank Deposits   | 5,100.00             | 6,000.00                | 900.00              | 17.65       |
| <b>Total Cash Inflows</b>            | <b>39,271,119.00</b> | <b>42,939,796.00</b>    | <b>3,668,677.00</b> | <b>9.34</b> |

**Cash Outflows**

|   |                      |                      |                     |             |
|---|----------------------|----------------------|---------------------|-------------|
| Salaries and Wages                              | 6,164,079.00         | 9,337,260.00         | 3,173,181.00        | 51.48       |
| Other Compensation                              | 6,022,674.00         | 6,869,417.00         | 846,743.00          | 14.06       |
| Other Personnel Benefits                        | 2,841,841.00         | 3,985,622.00         | 1,143,781.00        | 40.25       |
| Maintenance and Other Operating Expenses (MOOE) | 9,431,917.00         | 12,920,000.00        | 3,488,083.00        | 36.98       |
| Payables to Suppliers & Others                  | 4,396,969.00         | 1,632,000.00         | (2,764,969.00)      | -62.88      |
| Payment of Advances to Officer & Employee       | 1,432,681.00         | -                    | (1,432,681.00)      | -100.00     |
| Payment of Withholding tax                      | 1,522,622.00         | -                    | (1,522,622.00)      | -100.00     |
| Payment of GSIS/HDMF/PROFUND/PHILHEALTH         | 2,720,183.00         | 1,242,850.00         | (1,477,333.00)      | -54.31      |
| Payment of Service Connection Materials         | 171,393.00           | 150,000.00           | (21,393.00)         | -12.48      |
| <b>Total Cash Outflows</b>                      | <b>34,704,359.00</b> | <b>36,137,149.00</b> | <b>1,432,790.00</b> | <b>4.13</b> |

**Total Cash flows from Operating Activities**

|  |                     |                     |                     |              |
|--|---------------------|---------------------|---------------------|--------------|
|  | <b>4,566,760.00</b> | <b>6,802,647.00</b> | <b>2,235,887.00</b> | <b>48.96</b> |
|--|---------------------|---------------------|---------------------|--------------|

**Cash Flows from Investing Activities**

**Cash Outflows**

|   |                     |                     |                     |               |
|---|---------------------|---------------------|---------------------|---------------|
| Cash Reserve  | -                   | 500,000.00          | 500,000.00          |               |
| Purchase / Construction of Property Plant & Equipment (PPE) | 2,615,153.00        | 4,750,000.00        | 2,134,847.00        | 81.63         |
| <b>Total Cash Flows from Investing Activities</b>           | <b>2,615,153.00</b> | <b>5,250,000.00</b> | <b>2,634,847.00</b> | <b>100.75</b> |

**Cash Flows from Financing Activities**

**Cash Outflows**

|  |                     |                     |                     |               |
|--|---------------------|---------------------|---------------------|---------------|
| Payment of Interest On Loans                                 | 593,228.00          | 609,953.00          | 16,725.00           | 2.82          |
| Payment of Principal Loans                                   | 499,767.00          | 277,987.00          | (221,780.00)        | -44.38        |
| <b>Total Cash Outflows from Financing Activities</b>         | <b>1,092,995.00</b> | <b>887,940.00</b>   | <b>(205,055.00)</b> | <b>-18.76</b> |
| Total Cash Outflow from Investing & Financing Activities     | 1,092,995.00        | 887,940.00          | (205,055.00)        | -18.76        |
| Cash Provided by Operating, Investing & Financing Activities | 858,612.00          | 664,707.00          | (193,905.00)        | -22.58        |
| Add: Cash and Cash Equivalents-Beginning                     | 1,593,840.00        | 2,452,452.00        | 858,612.00          | 53.87         |
| <b>Cash and Cash Equivalents-Ending</b>                      | <b>2,452,452.00</b> | <b>3,117,159.00</b> | <b>664,707.00</b>   | <b>27.10</b>  |

Prepared by:

*C.D. Buenaventura, Jr.*  
C D. BUENAVENTURA, JR  
Admin Division Manager

Recommended by:

*Benigno P. Andres, CESE*  
BENIGNO P. ANDRES, CESE  
General Manager

Approved for the Board

*Edmundo Castañeda, DVM*  
EDMUNDO CASTAÑEDA, DVM  
Chairman

*Benigno P. Andres*  
*Edmundo Castañeda*

**ORANI WATER DISTRICT  
COMPARATIVE INCOME & EXPENSE**

**INCOME**

| Account Code | Account Name                 | Actual 2012          | Proposed Budget 2013 | Amount Incr. /(Dec.) | %            |
|--------------|------------------------------|----------------------|----------------------|----------------------|--------------|
| 600          | Water Sales                  | 26,580,220.00        | 29,505,119.00        | 2,924,899.00         | 9.91         |
| 642-1        | Lease of District Property   | 205,200.00           | 300,000.00           | 94,800.00            | 31.60        |
| 642-2        | Rental of District Equipment | 13,610.00            | 15,000.00            | 1,390.00             | 9.27         |
| 649          | Fines & Penalties            | 1,441,498.00         | 1,600,000.00         | 158,502.00           | 9.91         |
| 660-1        | Mark-Up on Materials         | 112,365.00           | 150,000.00           | 37,635.00            | 25.09        |
| 660-2        | Fees & Charges               | 1,633,088.00         | 1,700,000.00         | 66,912.00            | 3.94         |
| 660-3        | Meter Maintenance            | 789,710.00           | 814,000.00           | 24,290.00            | 2.98         |
| 660-4        | Fuel & Power Cost Adjustment | 7,807,895.00         | 8,964,069.00         | 1,156,174.00         | 12.90        |
| 660-5        | Other Income                 | 1,000.00             | 120,000.00           | 119,000.00           | 99.17        |
|              | <b>GROSS INCOME</b>          | <b>38,584,586.00</b> | <b>43,168,188.00</b> | <b>4,583,602.00</b>  | <b>11.88</b> |

**EXPENSES**

**A PERSONAL SERVICES**

**A.1 Salaries & Wages**

|     |                                   |                     |                     |                     |              |
|-----|-----------------------------------|---------------------|---------------------|---------------------|--------------|
| 701 | Salaries & Wages - Regular        | 6,587,140.00        | 8,006,220.00        | 1,419,080.00        | 21.54        |
| 703 | Salaries & Wages - Part-time      | 843,606.00          | 1,331,040.00        | 487,434.00          | 57.78        |
|     | <b>Total Salaries &amp; Wages</b> | <b>7,430,746.00</b> | <b>9,337,260.00</b> | <b>1,906,514.00</b> | <b>25.66</b> |

**A.2 Other Compensation**

|     |  |                     |                     |                     |              |
|-----|--|---------------------|---------------------|---------------------|--------------|
| 711 | Personnel Economic Relief Allowance (PERA) | 694,000.00          | 720,000.00          | 26,000.00           | 3.75         |
| 713 | Representation Allowance (RA)              | 174,000.00          | 174,000.00          | 0.00                | 0.00         |
| 714 | Transportation Allowance (TA)              | 174,000.00          | 174,000.00          | 0.00                | 0.00         |
| 715 | Clothing/Uniform Allowance                 | 145,000.00          | 150,000.00          | 5,000.00            | 3.45         |
| 716 | Subsistence Allowance                      | 104,000.00          | 104,400.00          | 400.00              | 0.38         |
| 717 | Productivity Incentive Allowance           | 72,500.00           | 72,500.00           | 0.00                | 0.00         |
| 719 | Other Bonuses & Allowances                 | 3,453,140.00        | 3,752,332.00        | 299,192.00          | 8.66         |
| 720 | Board Honoraria                            | 1,530,405.00        | 800,000.00          | (730,405.00)        | -47.73       |
| 721 | Hazard Pay                                 | 4,500.00            | 5,000.00            | 500.00              | 11.11        |
| 723 | Overtime & Night Pay                       | 88,186.98           | 100,000.00          | 11,813.02           | 13.40        |
| 724 | Cash Gift                                  | 145,000.00          | 150,000.00          | 5,000.00            | 3.45         |
| 725 | Year End Bonus                             | 544,371.00          | 667,185.00          | 122,814.00          | 22.56        |
|     | <b>Total Other Compensation</b>            | <b>7,129,102.98</b> | <b>6,869,417.00</b> | <b>(259,685.98)</b> | <b>-3.64</b> |

**A.3 Personnel Benefits Contribution**

|     |  |                     |                     |                   |              |
|-----|--|---------------------|---------------------|-------------------|--------------|
| 731 | Life & Retirement Insurance Contributions (GSIS) | 812,144.99          | 960,745.00          | 148,600.01        | 18.30        |
| 732 | PAG-IBIG Contributions                           | 131,631.00          | 160,105.00          | 28,474.00         | 21.63        |
| 733 | PHILHEALTH Contribution                          | 72,865.00           | 85,000.00           | 12,135.00         | 16.65        |
| 734 | ECC Contribution                                 | 34,630.00           | 37,000.00           | 2,370.00          | 6.84         |
|     | <b>Total Personnel Benefits Contribution</b>     | <b>1,051,270.99</b> | <b>1,242,850.00</b> | <b>191,579.01</b> | <b>18.22</b> |

**A.4 Other Personnel Benefits**

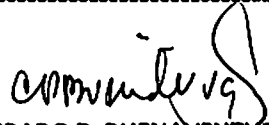
|     |                                       |                      |                      |                     |              |
|-----|---------------------------------------|----------------------|----------------------|---------------------|--------------|
| 742 | Terminal / Monetization of Leave      | 261,654.00           | 270,000.00           | 8,346.00            | 3.09         |
| 743 | Health Worker Benefits                | 197,590.00           | 227,000.00           | 29,410.00           | 12.96        |
| 741 | Retirement Benefits                   |                      | 600,000.00           | 600,000.00          | 100.00       |
| 749 | Other Personnel Benefits              | 2,850,720.87         | 2,888,622.00         | 37,901.13           | 1.31         |
|     | <b>Total Other Personnel Benefits</b> | <b>3,309,964.87</b>  | <b>3,985,622.00</b>  | <b>675,657.13</b>   | <b>16.95</b> |
|     | <b>TOTAL PERSONAL SERVICES</b>        | <b>18,921,084.84</b> | <b>21,435,149.00</b> | <b>2,514,064.16</b> | <b>11.73</b> |


| B   | MAINTENANCE & OTHER OPERATING EXPENSES(MOOE) | Actual 2012 | Proposed Budget 2013 | Amount Incr. /(Dec.) | %     |
|-----|--|-------------|----------------------|----------------------|-------|
| 751 | Travelling Expense - Local                   | 212,696.00  | 380,000.00           | 167,304.00           | 44.03 |
| 753 | Training Expenses                            | 561,370.00  | 800,000.00           | 238,630.00           | 29.83 |
| 754 | Scholarship Expenses                         | 49,097.00   | 120,000.00           | 70,903.00            | 59.09 |
| 755 | Office Supplies Expenses                     | 77,011.00   | 100,000.00           | 22,989.00            | 22.99 |
| 756 | Accountable Forms Expenses                   | 6,498.00    | 10,000.00            | 3,502.00             | 35.02 |
| 759 | Maintenance Supplies Expenses                | 90,148.00   | 100,000.00           | 9,852.00             | 9.85  |
| 760 | Laboratory Supplies Expense                  | 28,000.00   | 70,000.00            | 42,000.00            | 60.00 |
| 761 | Gasoline, Oil & Lubricants Expense           | 541,172.00  | 570,000.00           | 28,828.00            | 5.61  |

*Dr. Parker*  
*Manager of Personnel*  
*[Signature]*

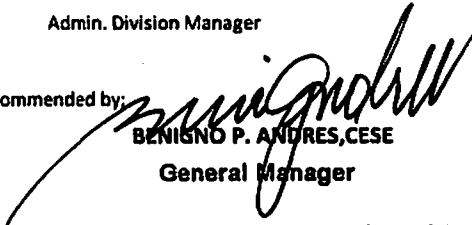
|   |  |                      |                      |                       |              |
|---|--|----------------------|----------------------|-----------------------|--------------|
| 765   | Other Supplies Expenses                          | 182,275.00           | 200,000.00           | 17,725.00             | 8.86         |
| 766   | Water Expenses                                   | -                    | 50,000.00            | 50,000.00             | 100.00       |
| 767   | Electricity Expenses                             | 498,290.00           | 500,000.00           | 1,710.00              | 0.34         |
| 769   | Fuel, Power Purchased for Pumping                | 4,588,707.00         | 4,800,000.00         | 211,293.00            | 4.40         |
| 772   | Telephone Expenses                               | 255,192.00           | 300,000.00           | 44,808.00             | 14.94        |
| 774   | Internet Expenses                                | 28,972.00            | 42,000.00            | 13,028.00             | 31.02        |
| 775   | Cable, Satellite, Telegraph & Radio Expenses     | 4,490.00             | 6,000.00             | 1,510.00              | 25.17        |
| 778   | Membership Dues & Contributions to Organizations | 28,639.00            | 45,000.00            | 16,361.00             | 36.36        |
| 780   | Advertising Expenses                             | 28,550.00            | 40,000.00            | 11,450.00             | 28.63        |
| 783   | Representation Expenses                          | 637,272.00           | 800,000.00           | 162,728.00            | 20.34        |
| 784   | Transportation & Delivery Expenses               | 19,761.00            | 30,000.00            | 10,239.00             | 34.13        |
| 788   | Rewards & Others Claims                          | 700.00               |                      | (700.00)              |              |
| 791   | Legal Services                                   | 45,000.00            | 80,000.00            | 35,000.00             | 43.75        |
| 792   | Auditing Services                                | 98,480.00            | 100,000.00           | 1,520.00              | 1.52         |
| 795   | General Services                                 | 87,110.00            | 100,000.00           | 12,890.00             | 12.89        |
| 797   | Security Services                                | 45,900.00            | 120,000.00           | 74,100.00             | 61.75        |
| 802   | Rs & M - Land Improvements                       |                      | 20,000.00            | 20,000.00             | 100.00       |
| 805   | R & M - Elect.Power and Energy                   | 16,772.00            | 60,000.00            | 43,228.00             | 72.05        |
| 808   | R & M - Irrigation & Water System & Structures   | 230,561.00           | 240,000.00           | 9,439.00              | 3.93         |
| 811   | Repairs & Maintenance - Office Buildings         | 9,349.00             | 50,000.00            | 40,651.00             | 81.30        |
| 821   | Repairs & Maintenance - Office Equipment         | 4,470.00             | 10,000.00            | 5,530.00              | 55.30        |
| 822   | Repairs & Maintenance - Furniture & Fixtures     | 7,600.00             | 10,000.00            | 2,400.00              | 24.00        |
| 823   | Rs & M - IT Equipment & Software                 | 51,188.00            | 50,000.00            | (1,188.00)            | -2.38        |
| 826   | Repairs & Maintenance - Machinery                | 29,670.00            | 50,000.00            | 20,330.00             | 40.66        |
| 829   | Rs & M - Communication Equipt.                   | 9,500.00             | 50,000.00            | 40,500.00             | 81.00        |
| 830   | R & M - Contruction and Heavy Equipt.            | 24,145.00            | 50,000.00            | 25,855.00             | 51.71        |
| 841   | Repairs & Maintenance - Motor Vehicles           | 149,835.00           | 175,000.00           | 25,165.00             | 14.38        |
| 850   | Repairs & Maintenance - Other PPE                | 4,370.00             | 5,000.00             | 630.00                | 12.60        |
| 854   | Repairs & Maintenance - Artesian Well            | 7,700.00             | 10,000.00            | 2,300.00              | 23.00        |
| 862   | R & M - Reforestration-Water Shed                | 143,870.00           | 200,000.00           | 56,130.00             | 28.07        |
| 880   | Donations  | 95,858.00            | 100,000.00           | 4,142.00              | 4.14         |
| 883   | Extraordinary Expenses                           | 67,482.00            | 72,000.00            | 4,518.00              | 6.28         |
| 884   | Miscellaneous Expenses                           | 377,638.00           | 600,000.00           | 222,362.00            | 37.06        |
| 891   | Taxes, Duties & Licences                         | 40,299.00            | 60,000.00            | 19,701.00             | 32.84        |
| 892   | Fidelity Bond                                    | 3,937.00             | 5,000.00             | 1,063.00              | 21.26        |
| 893   | Insurance Expenses                               | 35,933.00            | 50,000.00            | 14,067.00             | 28.13        |
| 901   | Bad Debts Expenses                               | 100,000.00           | 100,000.00           | 0.00                  | 0.00         |
| 965   | Discounts  | 94,518.00            | 130,000.00           | 35,482.00             | 27.29        |
| 969   | Other Maintenance & Operating Expenses           | 1,881,431.00         | 1,450,000.00         | (431,431.00)          | -29.75       |
| <b>TOTAL MAINTENANCE &amp; OTHER OPERATING EXPENSES(MOOE)</b>       |  | <b>11,501,454.00</b> | <b>12,920,000.00</b> | <b>(757,559.70)</b>   | <b>-5.86</b> |
| <b>TOTAL PERSONAL SERVICES &amp; MAINT.OTHER OPERATING EXPENSES</b> |  | <b>30,422,538.84</b> | <b>34,355,149.00</b> | <b>(2,256,370.78)</b> | <b>-6.57</b> |
| <b>UTILITY OPERATING INCOME (LOSS)</b>                              |  | <b>8,162,047.16</b>  | <b>8,813,039.00</b>  | <b>650,991.84</b>     | <b>7.39</b>  |
| <b>ADD: INTEREST INCOME</b>   |  | <b>5,100.00</b>      | <b>6,000.00</b>      | <b>900.00</b>         | <b>15.00</b> |
| <b>TOTAL</b>  |  | <b>8,167,147.16</b>  | <b>8,819,039.00</b>  | <b>651,891.84</b>     | <b>7.39</b>  |
| <b>LESS: DEPRECIATION EXPENSES</b>                                  |  | <b>3,682,325.00</b>  | <b>3,800,000.00</b>  | <b>117,675.00</b>     | <b>3.10</b>  |
| <b>INTEREST EXPENSES</b>  |  | <b>593,227.00</b>    | <b>609,953.00</b>    | <b>16,726.00</b>      | <b>2.74</b>  |
| <b>TOTAL</b>  |  | <b>4,275,552.00</b>  | <b>4,409,953.00</b>  | <b>134,401.00</b>     | <b>3.05</b>  |
| <b>NET INCOME (LOSS)</b>  |  | <b>3,891,595.16</b>  | <b>4,409,086.00</b>  | <b>517,490.84</b>     | <b>13.30</b> |

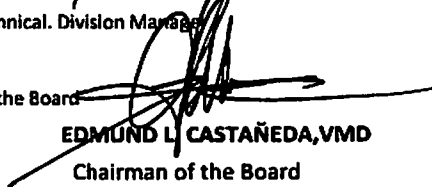
Request of Parent  
 J. Parker  
 1/14/20

Prepared by:   
**CONRADO D. BUENAVENTURA, JR.**  
 Admin. Division Manager

  
**HERMINIGILDO S. CANLAS, SR.**  
 Technical. Division Manager

16/7/20, 5:00

Recommended by:   
**BENIGNO P. ANDRES, CESE**  
 General Manager

Approved for the Board:   
**EDMUND L. CASTAÑEDA, VMD**  
 Chairman of the Board

18/1/20